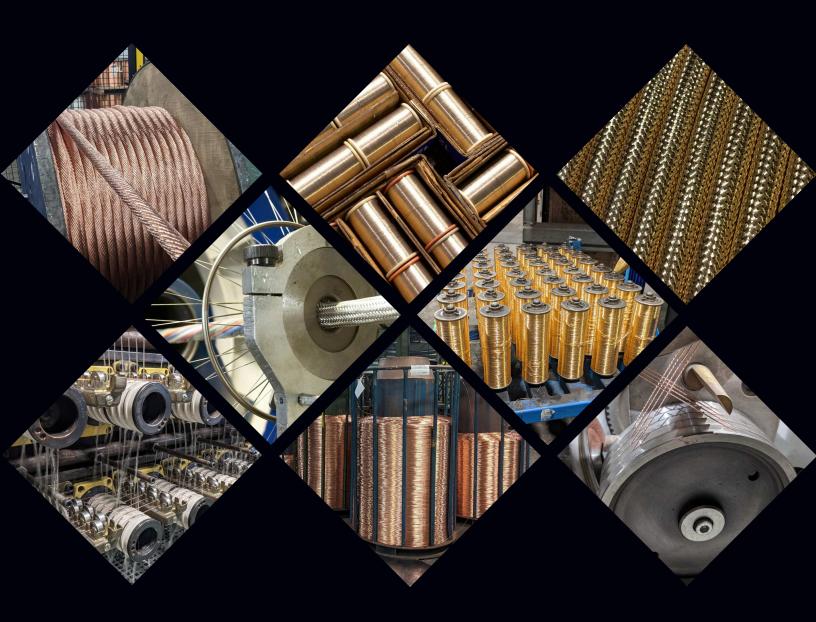


# International Wire Group



Join us on a journey around the world of IWG



# A word from CEO, President and Operating Partner

I invite you to explore the world of International Wire Group (IWG). The companies that came together to form IWG have been supplying copper-based wire products for more than 135 years. Throughout history, several thousand solutions for complex applications and critical markets have been developed, helping to shape the world around us and positively affect every aspect of our lives. Today, we continue this strong tradition. The dedicated team of our associates strives to provide the best-in-class customer service, quality, and delivery performance from 19 facilities, located around the world. We are proud to supply our customers with the broadest product offering in the industry. But it doesn't stop there.

Today's world is rapidly evolving, and IWG is ready to meet the needs of a new world's energy transition. We continue to invest in new equipment and automation, modernizing our facilities to increase capacity, efficiency, and quality, all aimed at meeting the needs of ever-changing markets. Copper is at the core of this exciting economic transformation, and IWG is right there, prepared to grow with the world around us.

Our success could not be possible without our exceptionally talented team. With more than 1,100 associates, we pride ourselves on being an employer of choice. What does this mean? It means that we create a culture of diversity, inclusion, empowerment, and encouragement. It means that we cultivate an environment of personal challenge, growth, and accountability. It means that our associates make several hundred decisions, every day, that reflect their responsibility and individual pride in our company. It means that we support a pay-for-performance environment, as we strive to reward our employees in a fair and equitable way. Each day, I am reminded of the dedication and pride they take in contributing to the success of our company.

Finally, success is measured in many ways. A strong performance indicator of IWG success is 'Doing Good and Doing Well'. Beyond our dedication to our customers in supplying unique products to meet their needs, it is important to give back. We are dedicated to the community and a sustainable future. Every year IWG invests in charitable programs and strives to make the world a better place. Through ESG initiatives and other programs, we continue to make substantial strides in reducing our carbon footprint.

Whether it's how we think of supporting our customers, our employees, our community, or our environment, at IWG we are dedicated to continuous improvement on every level. Today IWG is more engaged, more dynamic, and more dedicated than ever before. Together, we stand ready to meet your complex needs and look forward to serving you.

**Gregory Smith** 





#### Who we are:

In an ever-changing world, our task is to recognize today what our customers will need tomorrow. As the largest non-vertically integrated copper and copper-alloy wire products manufacturer in the United States, we're committed to sustainable and inclusive growth, innovation, environmental and social sustainability, delivering best-in-class customer experience, and utilizing technology as an enabler.

You may not realize it, but our products help you in many aspects of your life. They can be found almost everywhere: in home appliances, cell towers, power plants, wind farms, solar panels, communication systems, MRI machines, security systems, transit systems, airplanes, and automobiles. International Wire is improving our lives in hundreds of ways every day.

Combining more than 100 hundred years of wire manufacturing expertise with the ability to develop innovative products, we create the highest quality bare, tin-plated, silver-plated, nickel-plated copper wires and specialty products, such as copper-based alloys, aluminum conductors, and engineered electrical solutions, used in a variety of applications and emerging markets.

We are committed to ensuring that our core focus is always on the safety and well-being of our employees, our community, and our planet.





#### **Our Mission:**

To provide quality, value-oriented, copper-based products and services that exceed our Customers' expectations. We believe in the safety of our most valuable asset, our people. By inspiring their talent, passion, and commitment we will achieve our challenging goals. We are committed to continuous improvement, environmental responsibility, and a positive impact for all of our stakeholders.

#### **Our Values:**

Safety

The safety of our employees is at the core of everything we do. People are the resource of our success.

**Teamwork** 

We treat one another with respect, promote teamwork, and encourage personal freedom and growth.

Leadership

Leadership and excellence in performance are sought and rewarded. As an organization, we continually strive to improve our performance.

Integrity

Our conduct demonstrates integrity and commitment to ethics, safety, health, and the environment.

Relationship

Customers are the reason we exist. It is through our talent, passion, and commitment that we strive to exceed their expectations.

**Innovation** 

Our products and services reflect the dedication to quality, innovation, and value.

# International Wire at a glance



**#1** Non-Vertically Integrated Copper Wire Manufacturer in North America



Diverse Product Portfolio of ~ 13,000 SKUs



**1,100+** employees



**135+ years** in Wire & Cable Manufacturing



19 Strategically-Positioned Facilities with2 Million+ Square Feet



**60%** North America Market Share

### We serve our customers in key markets



#### Industrial

Cellular production, industry 4.0 and digital transformation are reshaping the future of manufacturing. With thousands of products, we strengthen our customers' processes in a wide variety of industrial applications including factory automation, railway infrastructure, robotics, mining operations, residential and commercial construction, industrial heating, and watercraft applications.



#### Electrification

Electrification is a key part of decarbonizing energy sources, increasing operational efficiency, commercialization of new technologies, and investment in new business areas. Our solutions open up new possibilities for improved sustainability, safety, and efficiency: from products for solar farms, wind turbines, nuclear energy to grounding, earthing and lightning protection.



#### Aerospace

Key trends in the aerospace industry point to increasing modernization, adopting advanced manufacturing technologies to boost fuel efficiency, innovations that accelerate growth in the space market and building advanced military capabilities. Our solutions for the Aerospace market include high-performance conductors that meet stringent temperature and high-strength requirements.



#### **Security and Data Transformation**

Modern life is mobile, networked, and digital. International Wire is here to meet the needs of changing world. We help make this possible by providing innovative and reliable solutions for 5G cellular networks, audio and video streaming, security and data communication systems.

### We serve our customers in key markets



#### **Automotive**

Disruptive technology-driven trends in the automotive sector, such as diverse mobility, autonomous driving, electrification, and connectivity set customers' expectations very high. International Wire is ready to meet the needs of the automotive market with solutions for battery cables and charging stations, busbars for EV battery interconnects, products for shielding, aftermarket electrical components, and airbags.



#### Oil & Gas

With industry 4.0 innovations, the Oil & Gas market is on the path of transformation in terms of efficiency, safety, and smart solutions. The Oil & Gas industry is exploring ways to digitize, automate, and solve complex sub-surface engineering challenges efficiently and competitively. We offer a wide range of products that drive transformation in oil exploration, natural gas production, and refining of petroleum processes.



#### Consumer/Lifestyle

We strive to make every home better and to make a difference in every life. International Wire's solutions serve millions of consumers in their homes and improve their lives every day. With the assortment of wire products for lighting, home appliances, air conditioning, power tools, and landscaping applications, we got you covered!



#### Medical

Nothing is more precious than our health. Connected medical devices, equipment, and infrastructure enable multiple applications like automatic disinfection, smart diagnostics, and remote patient management. International Wire's portfolio includes critical products for the medical industry, such as high-strength, high flex-life, and precision-plated conductors.



# Making impact every day in a multitude of ways





# Manufacturing capabilities

Equipped with a broad range of wire manufacturing capabilities and automated production, IWG provides differentiated in-house capabilities across the value chain.



### **Engineering**



### **Wire Drawing**



Wire Fabrication



Flexible Connectors Manufacturing



**Logistics** 

- Outstanding in-house engineering capabilities for design, testing, and tooling, enabling customized product solutions.
- Technical expertise to design and produce difficult-tomanufacture products.
- A trusted and reliable resource for custom designs to meet strict performance criteria.
- In-house machine design and rebuild capabilities.
- Copper rod drawing equipment.
- Unique capabilities include large through small gauge single-end draw, large through fine multi-wire draw, electroplating, post draw annealing.
- Strong technical expertise to improve process efficiency and minimize copper required.
- Twist, bunch, strand, cable, wind, and braid wires in a wide variety of constructions.
- Our engineering team collaborates closely with customers to modify machines and processes to develop customized products.
- Highly modern and efficient machines for wire fabrication, braiding, and over-braiding cables.
- Ability to produce flexible bars, strip copper shunts, braid connections, bulk braids, harness components, wire mesh.
- Expansive portfolio of parts used in solar power connections, battery packs, electric motors, and inverters for hybrid and electric vehicles.
- Automated manufacturing of laminated flexible busbars for electric vehicles.
- Corporate tractor-trailers enable fast delivery of finished products to our customers.
- Excellent logistics management and customer service.
- Often satisfy the stocking needs of customers within a day.



#### **Bare Wire Division**

Leading manufacturer of bare copper and tinplated copper wire products. We supply our products to insulated wire manufacturers and various industrial OEMs for use in computers and data communications, energy and industrial applications, consumer appliances, automobiles, mass transit.

#### **OWL Wire & Cable**

A premier manufacturer of bare and tin-plated copper wire for a wide range of industries throughout the world. Applications for our products include general industrial, energy, telecommunications, appliance, mass transit, and numerous others.



#### **Continental Cordage**

The foremost manufacturer of braided wire for a wide range of commercial, military, and industrial applications. Whether our customers need a braid for shielding or grounding, bobbin wire for their own braiders, or have a cable application with wire over braiding required, Continental Cordage can meet their needs quickly and competitively.





#### **High Performance Conductors LLC.**

A prominent manufacturer of specialty high-performance conductors, including tin, nickel, and silver-plated copper, as well as standard and customized products used in high and low-temperature applications. We provide solutions to various OEMs for use in the aerospace, medical, geophysical, automotive, computer, electronics and telecommunications industries.

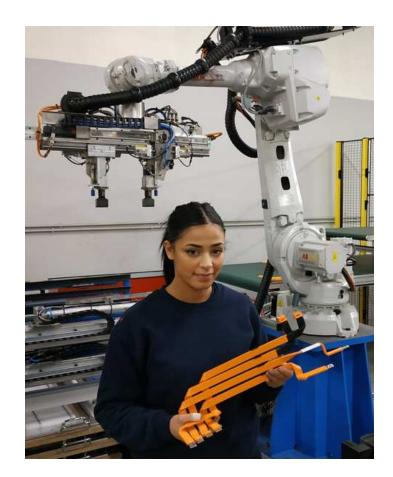


#### **Hamilton Products**

Reliable supplier for harness braiding and bobbin winding services as well as custom cable work for customers' unique requirements. Hamilton Products also supplies a wide range of specialty braids from bare and plated copper, aluminum, bronze to textile materials.

#### **Engineered Products**

A leader in designing and producing flexible electrical connections based on braid or strip. Our footprint consists of 5 factories attached to the 3 entities: Italtrecce (Italy), Tresse Métallique J.Forissier (France), and International Wire Polska (Poland).



#### **International Wire Cable Services**

IWCS is a premier supplier of bus bar wires, braids, grounding wires, and other wire solutions. Our broad Wire and Cable industry experience, combined with our extensive wire manufacturing capabilities, enables us to deliver quick and quality solutions for a wide range of industries and applications. Whether our customers require bare copper wire, tinned copper wire, tinned copper braids, or stainless steel braids by the foot or by the pound, we can meet their wire needs. Our dedicated team members—including engineering support and customer service experts—are committed to providing customers with the best possible experience and solutions, whether they have standard or highly specialized requests.







#### **Culture at International Wire**

People are the key to our current and future success. In the high-tech markets we support, our today's capabilities and innovations, as well as the talent behind them, will ensure tomorrow's success.

### What does it mean to be a part of International Wire?



#### **Commitment to community**

International Wire's philanthropic actions reflect our commitment to improving lives. We collaborate at all levels of our organization to support the disadvantaged in our community and to provide crucial help. With the efforts of our associates and through partnerships with non-profit organizations, International Wire participates in a multitude of projects and helps to save and improve lives in the community every year.

#### **Employee fulfillment and success**

At International Wire, we treat each other with respect, promote diversity and inclusion. We create an atmosphere, where employees can be the best of themselves, can develop, grow, and realize their full potential. Teamwork, knowledge sharing, and mentorship are parts of our DNA.





# Being a part of the leading company, committed to a sustainable future

International Wire plays an integral part in shaping decarbonized future. Not only do we, as a company, take actions to continue reducing our carbon footprint, but we also invest in building solar projects in NY state, and our teams work on developing solutions for electrification and improved efficiency.



# **International Wire locations**



# Sales offices

# **Corporate HQ and Bare Wire Division**

12 Masonic Avenue Camden, NY 13316 (315) 245-3800

# Continental Cordage

P.O. Box 623 Cazenovia, NY 13035 (315) 655-9800

#### **OWL Wire & Cable**

3127 Seneca Turnpike Canastota, NY 13032 (315) 697-2011

#### **Hamilton Products**

43A Route 12 South Sherburne, NY 13460 (607) 674-2030

# High Performance Conductors

Poland

Italy

1570 Campton Road Inman, SC 29349 (864) 472-9022

# **Engineered Products**

France

Via Moncalieri 99/26 Frazione Tetti Caglieri 10048 Vinovo TO +39-0119935811

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